Disclaimer:
This document should be read in conjunction with any other available information on Stanfield Funds Management Ltd. This document is a summary only and does not include all information about the Company’s assets and liabilities, financial position and performance, profits and losses, prospects and the rights and liabilities attaching to the Company’s securities. Any securities that may be issued by the company should be considered speculative and there is no guarantee implied or explicit that there will be a return on the capital invested or that any dividend will be paid or that there will be an increase in the price or value of the Company’s shares in the future. Some of the statements or implications in this presentation are forward looking which include but are not limited to, statements or implications about raising capital, issuing shares, listing on the Australian Stock Exchange, operational costs, outcomes of regulatory processes and applications. Although the Company believes that its expectations reflected in forward looking statements or implications are reasonable, such statements and implications involve risk and uncertainties, no assurance can be given that actual results will be consistent with the forward looking statements and implications. The Company does not purport to give financial or investment advice. This presentation contains technical information derived from third party sources and not generated by the company, as such while the Company considers the information presented and any conclusions drawn correct it is unable to guarantee the veracity of the information or therefore the appropriateness of the conclusions reached.
On 15 November 2015 Stanfield Funds Management announced execution of a Share Purchase Agreement for the acquisition of 100% of issued share capital of Swift Networks Pty Ltd and Wizzie TV Pty Ltd (Swift Group).

- **Digital Entertainment System** business for Hospitality, Lifestyle & Resource Sectors.
- Proposed transaction priced at less than **0.35 X 2015/16 revenue** versus average 0.8 X revenue*.
- Over 29,000 room installations and **95%** of revenue is **recurring**.
- Subscriber (room) growth of **38%** in last 6 months
- Annualised **revenue growth of 56%** in last 12 months.
- More than **A$5 million invested** in the business by the founders.
- Over **A$2 million** in depreciable assets.
- **Blue-chip customer** and partner base, including BHP Billiton, Foxtel, Telstra, Bechtel and Alcatel-Lucent.

*Comparative M&A transactions. Source: Pendragon Capital*
Our People

Carl Clump
Non-Executive Chairman
- Founder and CEO Retail Decisions, Card Clear, Harpur Group, TEPAR
- Multiple Advisory Boards internationally
- Remaining as Chairman on completion

Xavier Kris
Corporate Director
- CEO Tri-Nation Holdings, PLUS 8 Group
- Global M&A (e-commerce) USA, Asia, Europe, Africa and Australia
- Assuming role of CEO on completion

Paul Doropoulos
Executive Director
- Executive Consultant and CFO of ASX listed companies
- ASX Listing, Capital Raising and Due Diligence
- Assuming role of CFO on completion

Bob Sofoulis
CEO & Founder
- Experience in the mining, oil and gas industries for 20 years before becoming an entrepreneur in 1995
- Background in Instrumentation Engineering and Executive Experience in Radio and Communication
- Joins Board on completion as non-executive

Malcolm D’ Silva
Sales Director
- 28 years of management experience, specializing in rapid growth and restructure
- Responsible for growth strategy and sales team
- Extensive commercial experience in the hotel industry

Jason Powell
Operations Director
- Comes from a military background with qualifications in electronic communications and management
- 18 years of Operations & Engineering experience managing small & medium technology teams, delivering on a wide range of complex communication based projects

Ryan Sofoulis joins as Head of Finance and as an executive director on completion
The Swift Networks Business

Swift Networks is a **Digital Entertainment** business providing fully integrated solutions for the Hospitality, Lifestyle Village and Aged Care and Resource* sectors.

**Entertainment**
- Television
  - Pay TV
  - Wizzie TV
- Movies on Demand
- Radio
- Games
- Social Media App

**Communications**
- Internet
- Wi-Fi
- Telephone
- Skype
- Data

**Information**
- Alerts
- Bulletins
- Notifications
- Custom Content
- Videos

**Administration**
- 24 / 7 enterprise helpdesk
- Remote diagnostic tools
- Infographics and analytics
- Maintenance
- Service Agreements

*Swift has largest market share in historical chosen market vertical
The Competitive Advantage

① Widest Range of Services
The Swift offering provides the widest range of digital entertainment services across multiple sectors.

② Lowest ‘like for like’ Price
As the largest PAY TV reseller in the mining, oil and gas sector, wholesale rates currently only available to Swift provide a significant competitive cost advantage.

③ Future Proof
The solution integrates many market leading technologies on a single Android platform. Can easily be upgraded aligned to the technologies as they advance.

④ Market Reputation
Largest industry provider in the mining, oil and gas sector with continued growth by price, function, service and reliability. Extensive referral sales successes.

⑤ R&D Complete
$3.6m spend on research and development to produce best of breed system which is instantly transferable to hospitality, lifestyle and aged care.

⑥ Vertical & Horizontal Growth
Solution has international compliance standards and can reference global customers. Has market appeal, functionality, pricing and compliance to have strong uptake within the Aged Care, Lifestyle Villages and Hospitality sectors.

Example Channels and Studios Available:
## The Competitive Advantage

### Video on Demand Sector

#### Residential:
- **Swift Networks**
- **SNAP**
- **iBAHN**
- **Bazeport**
- **Docomo**
- **SAS**
- **UXC**
- **Triple Play**
- **Foxtel**

#### Commercial:
- **NetFlix**
- **Stan**
- **Presto**

<table>
<thead>
<tr>
<th>Feature</th>
<th>Swift Networks</th>
<th>SNAP</th>
<th>iBAHN</th>
<th>Bazeport</th>
<th>Docomo</th>
<th>SAS</th>
<th>UXC</th>
<th>Triple Play</th>
<th>Foxtel</th>
</tr>
</thead>
<tbody>
<tr>
<td>Free to Air Television &amp; Radio</td>
<td>☑️</td>
<td></td>
<td></td>
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<td></td>
<td></td>
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</tr>
<tr>
<td>Pay Television - Foxtel and / or Wizzie TV</td>
<td>☑️</td>
<td></td>
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<tr>
<td>Scheduled Movies / Video on Demand</td>
<td>☑️</td>
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<tr>
<td>Social Media Applications &amp; Catch Up TV</td>
<td>☑️</td>
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<tr>
<td>Standard &amp; High Definition Options</td>
<td>☑️</td>
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<tr>
<td>Internet</td>
<td>☑️</td>
<td>☑️</td>
<td>☑️</td>
<td></td>
<td></td>
<td>☑️</td>
<td>☑️</td>
<td></td>
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<tr>
<td>In-Room Wi-Fi</td>
<td>☑️</td>
<td>☑️</td>
<td>☑️</td>
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<td>☑️</td>
<td>☑️</td>
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<tr>
<td>Skype</td>
<td>☑️</td>
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<td>Telephones</td>
<td>☑️</td>
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<tr>
<td>Messaging</td>
<td>☑️</td>
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<tr>
<td>Alerts</td>
<td>☑️</td>
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<tr>
<td>Push Notifications</td>
<td>☑️</td>
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<tr>
<td>Micro Transactions</td>
<td>☑️</td>
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<tr>
<td>Digital Compendiums</td>
<td>☑️</td>
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<tr>
<td>Global Authentication</td>
<td>☑️</td>
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<tr>
<td>24/7 Help Desk</td>
<td>☑️</td>
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<tr>
<td>Remote Diagnostics</td>
<td>☑️</td>
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<tr>
<td>Reporting</td>
<td>☑️</td>
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<tr>
<td>Tools &amp; Guides</td>
<td>☑️</td>
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<tr>
<td>Management System</td>
<td>☑️</td>
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</tr>
</tbody>
</table>

**Disclaimer**
- Product descriptions for services stated in the table above are as published by respective providers on their websites.
- All descriptions are subject to change and may vary at any time without notice.
Generation of large amounts of relevant real-time consumer data and analytics - **valuable to broadcasters and advertisers**

Source: The OZTAM Australian Multi-Screen Report Q2 2015
The Swift Networks B2B solution can consistently deliver a cheaper price than its competitors in the market.

<table>
<thead>
<tr>
<th>Packages</th>
<th>Swift</th>
<th>Competitors Rate Compared to Swift Networks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pay TV (Foxtel or Wizzie)</td>
<td>✔</td>
<td>+20-35%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Swift volume based discount based on market share in resource sector.</td>
</tr>
<tr>
<td>On Demand Movies</td>
<td>✔</td>
<td>+25-50%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Movielink largest Australian supplier actively promote Swift.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Accredited service for national &amp; international usage.</td>
</tr>
<tr>
<td>Internet &amp; Wi-Fi</td>
<td>✔</td>
<td>+25-50%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Preferred partner with Optus and Telstra.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Optus actively promote Swift as preferred IPTV provider.</td>
</tr>
<tr>
<td>Software Licensing &amp; Support</td>
<td>✔</td>
<td>+25-50%</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Swift developed proprietary software, no ongoing integration costs.</td>
</tr>
</tbody>
</table>

**Key Partners:**

- [Telstra](#)
- [OPTUS](#)
- [FOXTEL](#)
- [Movielink](#)
Key barriers to entry:

- Large R&D costs and upfront infrastructure costs (Swift Networks $5 million capital investment to date)
- Studio content and aggregator relationships and volume discounts
- Residential streaming services have studio release windows well behind what is available in target markets
- Narrow cast audiences of hospitality, lifestyle, aged care and mining sectors require specialist local hardware to support concurrent usage

Compliance standards represent a strong barrier to entry:

- APRA / AMCOS Licence Agreement
- ASTRA: Narrowcast Television Code of Practice
- Legislation: Broadcasting Services Act 1992
- ACMAS: Encryption Standards
- Department of Racing, Gaming & Liquor: Content Distribution Standards
- Copyright Act 1968
- Closed Internet Protocol Internal Reticulation System Act (CIPIRS)
- Digital Rights Management standard
- Australian Communications and Media Authority (ACMA) (Anti-piracy)
## Revenue Model

### Key Services

<table>
<thead>
<tr>
<th>Service</th>
<th>Description</th>
<th>Payment Model</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Digital Entertainment System</strong>&lt;br&gt;Deployment</td>
<td>Swift designs, supplies, configures, installs and commissions the entire hardware and software infrastructure needed for a full camp entertainment system.</td>
<td>One off project payment &amp; monthly recurring charge</td>
</tr>
<tr>
<td><strong>Maintenance and Support</strong></td>
<td>Swift operates a 24<em>7</em>52 support help desk and remote monitoring service.</td>
<td>Monthly recurring charge</td>
</tr>
<tr>
<td><strong>Content Provision</strong></td>
<td>Swift and Wizzie TV provide access to pay TV channels, scheduled movies, Video on Demand, gaming and telephony</td>
<td>Monthly recurring charge</td>
</tr>
</tbody>
</table>

### 4 core modules: Support & Maintenance, Content/Media, Data, DES3

![Diagram showing scalable structure of modules](image-url)
Key Performance Metrics

Swift Room Installations

- Increasing margin with more rooms
- Costs level off with further room installations

Swift Forecast EBITDA Margin

- Maximises accretive acquisition opportunities
- Valuation uplift potential

Note: 2013 & 2014: Transition to recurring revenue business model from upfront capex model
Strategic Pathway

- Strong Cash Position (recurring revenue streams)
  - Continued organic growth

- Acquisition by SFN
  - Capital raising

- Continued Vertical Expansions
  - Lifestyle Aged Care Hospitality

- Continued Growth in Market Share
  - Subscribers (rooms)

- Accretive Opportunities
  - Acquisitions

- Hotels: 85,000 rooms in Australia
- Lifestyle / Aged Care: 350,000 rooms growing to over 1 million by 2019
- Hospitals: 81,000 beds in Australia
- International: Asia Pacific reseller and partnership strategies underway

- Continued subscriber growth leverages greater wholesale discounts which in turn provides the platform to churn more subscribers and increase margins.

- Milestones next 12 months: 1 Acquisition and 44,000 rooms (organic)
The Acquisition

The purchase price payable by the Company to the Sellers is **initially $5 million** with a further $5 million linked to performance:

- $4,500,000 in SFN **Ordinary Shares** calculated at the Offer Price; and
- $500,000 in cash.
- $2,500,000 in SFN **Class A Performance Shares** calculated at the Offer Price **(44,000 rooms or $24 million revenue)**;
- $2,500,000 in SFN **Class B Performance Shares** calculated at the Offer Price **(53,000 rooms or $29 million revenue)**;
- Capital requirement of $2.7million up to $4.0million
- Further business development – hospitality and lifestyle village and aged care sectors.

**Indicative Timetable:**

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Notice of Meeting sent to Shareholders</td>
<td>26 February 2016</td>
</tr>
<tr>
<td>Prospectus lodged with ASIC</td>
<td>26 February 2016</td>
</tr>
<tr>
<td>Public Offer opens</td>
<td>4 March 2016</td>
</tr>
<tr>
<td>Suspension of the Company’s securities from trading on ASX at the opening of trading</td>
<td>28 March 2016</td>
</tr>
<tr>
<td>General Meeting to approve the Resolutions</td>
<td></td>
</tr>
<tr>
<td>Public Offer closes</td>
<td>1 April 2016</td>
</tr>
<tr>
<td>Issue of Shares under the Public Offer</td>
<td>6 April 2016</td>
</tr>
<tr>
<td>Issue of Shares and Performance Shares to the Seller Group</td>
<td></td>
</tr>
<tr>
<td>Completion of the Share Purchase Agreement</td>
<td></td>
</tr>
<tr>
<td>Expected date for Shares to be reinstated to trading on ASX</td>
<td>15 April 2016</td>
</tr>
</tbody>
</table>

**Note:** The dates shown in the table above are indicative only and may vary subject to the Corporations Act, the Listing Rules and other applicable laws.
## Capital Structure Post Completion

The above capital structure table assumes for illustration purposes that SFN raises Min $2.7m and Full $4.0m at a notional $0.20 per share. It is indicative only and is subject to change.

<table>
<thead>
<tr>
<th>Capital structure</th>
<th>Existing</th>
<th>Upon completion</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Minimum</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Subscription</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Shares¹</td>
<td>16,150,387</td>
<td>16,158,387</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shares under the Public Offer</td>
<td>-</td>
<td>13,500,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shares to the Seller Group</td>
<td>-</td>
<td>22,500,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shares to Boardroom Capital</td>
<td>-</td>
<td>6,000,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Shares</strong></td>
<td>16,158,387</td>
<td><strong>68,158,387</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Creditor Options</td>
<td>205,220</td>
<td>205,220</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Existing Noteholder Options</td>
<td>9,440,000</td>
<td>9,440,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Options to Boardroom Capital and other brokers and advisers</td>
<td>-</td>
<td>5,200,000</td>
<td>5,200,000</td>
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<td></td>
</tr>
<tr>
<td>Class A Performance Shares</td>
<td>-</td>
<td>12,500,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Class B Performance Shares</td>
<td>-</td>
<td>12,500,000</td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>Fully diluted share capital</strong></td>
<td>25,803,607</td>
<td><strong>98,003,607</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

All Seller and Advisor Shares escrowed by ASX for 2 years.

The above capital structure table assumes for illustration purposes that SFN raises Min $2.7m and Full $4.0m at a notional $0.20 per share. It is indicative only and is subject to change.
## Proposed Use of Funds

<table>
<thead>
<tr>
<th>Use of funds</th>
<th>Minimum Subscription</th>
<th>Full Subscription</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount</td>
<td>%</td>
</tr>
<tr>
<td>Costs associated with the Proposed Transaction</td>
<td>$399,000</td>
<td>14.8%</td>
</tr>
<tr>
<td>Business development, marketing and international expansion</td>
<td>$1,200,000</td>
<td>44.4%</td>
</tr>
<tr>
<td>Product development and support</td>
<td>$400,000</td>
<td>14.8%</td>
</tr>
<tr>
<td>Working capital</td>
<td>$701,000</td>
<td>26%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$2,700,000</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>
Recent Press Releases

**Stanfield**

*4th November 2015*

**Swift Networks Group Expands with Alcatel-Lucent & Bechtel**

On the 1st of October 2015, Stanfield Funds Management Ltd (AEX:SPN) entered into a Heads of Agreement to acquire 100% of the issued share capital of Swift Networks Pty Ltd and Wizzie Pty Ltd (Swift Networks Group).

**Announcement Highlights**
- Swift Networks successful completion of extended works for Alcatel Lucent and Bechtel Australia at the Wheatstone Project, WA.
- Swift Networks now services over 24,000 rooms across Australia.
- Swift Networks ahead of schedule on previously targeted room installations for FY 2016.

**Share Purchase Agreement Executed with Swift Networks Group**

On 16th November 2015, a Share Purchase Agreement was executed with Swift Networks Group.

**Highlights**
- Share Purchase Agreement signed with Swift Networks and Wizzie TV.
- FY 2015 Revenues over A$12 million.
- Initial purchase priced at approximately 0.4 x revenue.
- Over 24,000 room installations and 95% of revenue is recurring.
- Performance milestones at 4,000 and 3,000 room installations or $74 million and $37 million in revenue.
- Existing revenue growth of 56% from January to September 2015.

**Stanfield**

*28 January 2016*

**Swift Networks Group Continues Its Advance into the Hotel Accommodation Sector**

**Highlights**
- Planned expansion into the hotel sector continues.
- New opportunity for an entire Township in New South Wales secured.
- Provision of services to hotel, serviced apartments and guest houses.
- Full suite of services commissioned including Digital Entertainment System, Content and Support.
- Contract Win for the Town of Cabramarre.

Strong consistent news flow expected over the course of the next 2 months.
Summary

- Technology infrastructure in place ready to be leveraged
- Marquee customers on board
- Generating strong recurring revenue
- Experienced management team
- Strong organic growth and acquisition opportunities
- Continued market penetration and wins
- Early success in new verticals
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