

28<sup>th</sup> June 2018

## Swift Secures Significant Aged Care Client - Craigcare ASX: SW1

### Highlights:

- **Swift's strong growth in aged care market continues**
- **Swift's partnership with Telstra delivers another key client**
- **Swift to deploy services to 3 Craigcare sites for initial period of 3 years**

**Swift wins national aged care group:** Leading telecommunications and content solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to announce that its relationship with Telstra has delivered another significant contract win in the aged care and retirement living sector.

**Swift's growth continues in aged care:** Craigcare, one of Australia's most established and trusted residential aged care providers has, following a successful trial of Swift's services, selected Swift and Telstra to deliver Swift's market leading solution to its residents.

The 3-year agreement will see Swift and Telstra jointly install the Swift system at 3 Craigcare sites totalling 315 rooms, with the intent to deploy the solution to all other Craigcare sites over the next 24 months.



Craigcare residents will benefit from the Swift system including the My Family and My Community applications which enable residents and families to remain fully connected with their family, friends and the local community. The solution being deployed also includes a range of bespoke aged care content, Hollywood movies and pay TV.

Craigcare has incorporated Swift's platform as one of its Lifestyle Package solutions which seeks to ensure that residents remain engaged, happy and healthy at all times.

**Reseller relationships continue to deliver:** Swift Chief Executive Officer, Xavier Kris, said:

*"We are proud to be expanding our services in the growing aged care sector in partnership with such a large and well-regarded group as Craigcare, Swift is pleased to add Craigcare to its ever-expanding list of national aged care providers."*

*"It is also particularly pleasing to see our reseller partnership with Telstra continuing to deliver growth across Swift's target market verticals. Swift's growing presence in the Aged Care and Lifestyle sectors is driving an increasingly diverse profile of contracted revenue growth for the Company and we are delighted our partnership with Telstra is helping to achieve this."*

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**About Craigcare:** A pre-eminent Australian aged care provider, Craigcare has cared for seniors in Western Australia and Victoria for more than 40 years. With a broad footprint across 7 residential aged care facilities and 1 retirement village, Craigcare owns, operates and provides aged and retirement living services to around 900 residents.

**For more information:**

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**About Swift Networks Group Limited**

**Swift Networks Group Limited (ASX: SW1)** is a diversified telecommunications and content solutions provider, entertaining guests and connecting them to the world.

Swift's connectivity and content delivery platform empowers guests to watch, play, connect and interact. Swift brings accommodation providers opportunities to generate additional revenue and offers meaningful data insights to retain existing and drive new business.

Swift sources premium multi-lingual content from around the world and curates, packages and distributes it to clients' guests through its cloud-based platform. The company's services include free-to-air television, pay television, telecommunications, Internet, data, wireless networks and streaming video on demand with content from some of Hollywood's largest studios.

Running in more than 330 sites and approximately 65,000 rooms across the mining, oil, gas, aged care, retirement village and hospitality sectors, Swift's fully integrated platform is deployed in some of the world's harshest regions, where reliability, flexibility and scalability are critical success factors.

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