



Investor Presentation

July 2017

swift
NETWORKS

ASX: SW1



Swift Networks Group Limited

[ASX: SW1]

Swift Networks Group Limited is a diversified telecommunications and content solutions provider, entertaining guests and connecting them to the world.

Our services include free-to-air television, pay television, telecommunications, internet, data, wireless networks and video on demand with content from some of Hollywood's largest studios.

We empower guests to watch, play, connect and interact, and offer accommodation providers meaningful data insights with opportunities to drive new business.

Swift Networks Ltd (ASX: SW1)

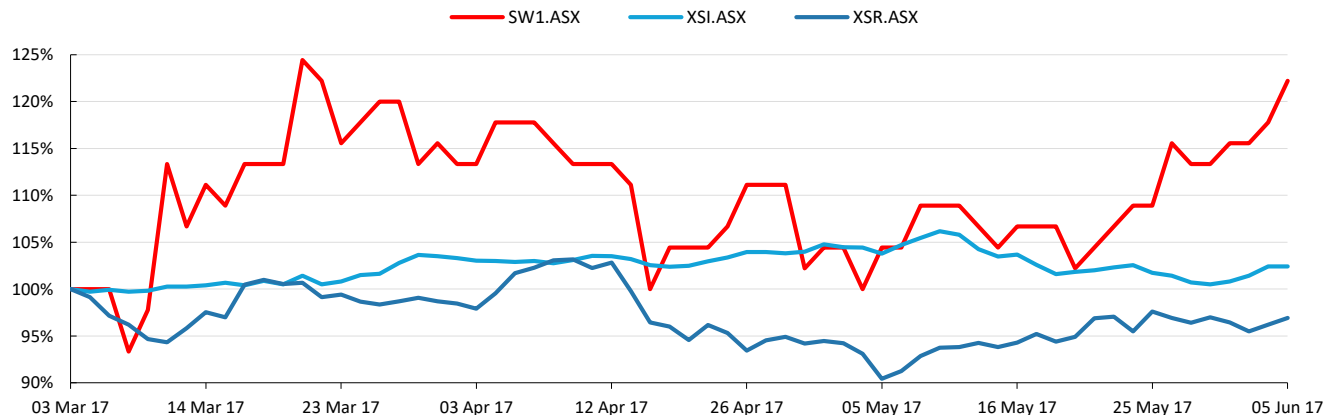
Board of Directors

Carl Clump	Non-Executive Chairman
Xavier Kris	Chief Executive Officer
Paul Doropoulos	Non-Executive Director
Ryan Sofoulis	Executive Director
Robert Sofoulis	Non-Executive Director

Trading Information

ASX ticker	SW1
Share price (6 June 2017)	\$0.28
Shares quoted on the ASX	51.8m
Market Cap (free-float)	\$14.5m
Escrowed Shares	38.4m
Performance Shares	38.1m
Options	18.4m
Market Cap (fully diluted)	\$41.1m

Share Price Performance v. Indices (3 months)



Top 10 Shareholders

		Holding	% IC
1	SOFOULIS HOLDINGS PTY LTD <THE SOFOULIS FAMILY A/C>	30,000,000	33.25%
2	JP MORGAN NOMINEES AUSTRALIA LIMITED	3,047,123	3.38%
3	TRI NATIONS HOLDINGS PTY LTD <KRIS FAMILY TRUST>	2,408,889	2.67%
4	SUETONE PTY LTD <THE A K SHADFORTH FAMILY A/C>	2,237,830	2.48%
5	JAMES FLORIAN PEARSON <PEARSON FAMILY A/C>	2,222,223	2.46%
6	PAUL DOROPOULOS	2,128,889	2.46%
7	JOHN COLIN & SUSAN MARJORY LOOSEMORE <LOOSEMORE SUPER FUND A/C>	1,400,000	1.55%
8	BURRWOOD INVESTMENTS PTY LTD <BURRWOOD INVESTMENTS A/C>	930,189	1.03%
9	MR GEORGE STEPHEN PEMBERTON	856,262	0.95%
10	TRI-NATION HOLDINGS PTY LTD <KRIS FAMILY A/C>	825,572	0.92%
Totals		46,056,977	51.05%
Total Issued Capital		90,212,903	100.00%

Note: 37m shares in Top 10 escrowed for 24 months
Report Generated 6 June 2017

Key Facts



SITES INSTALLED

SWIFT SERVICES
INSTALLED ACROSS
152 SITES*



LOYAL CUSTOMERS

97% CLIENT
RETENTION RATE



BLUE-CHIP CLIENTS

IN RESOURCES, LIFESTYLE
VILLAGES, AGED CARE &
HOSPITALITY SECTORS



STRONG GROWTH

485% GROWTH IN SITE
NUMBERS FROM JUNE
2016



2008

PROVEN SOLUTION
WITH OVER EIGHT
YEARS OF EXPERIENCE



STRATEGIC PARTNERSHIPS

WHOLESALE DISCOUNTS
WITH CONTENT AND
COMMUNICATION PROVIDERS



RECURRING REVENUE

93% RECURRING REVENUE
FROM CONTINUING
OPERATIONS FY2015/16

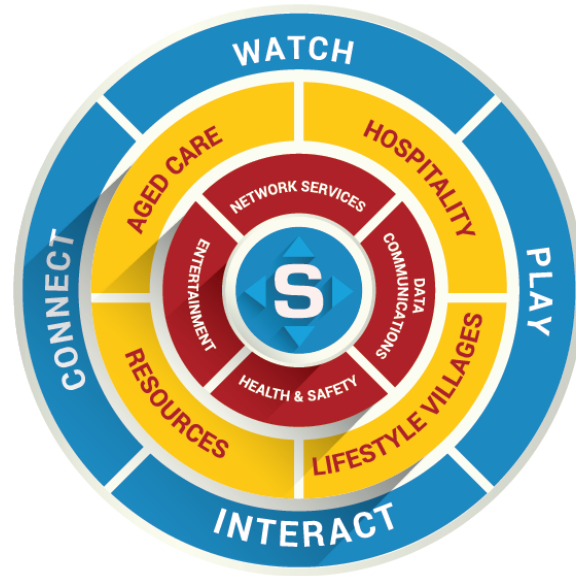


INCREASING REVENUE

REVENUE OF \$7.85
MILLION 1HFY17,
GROWING AT 20% PA

What We Do

Swift Networks operates across the Asia Pacific region and our guest experience solutions drive guest engagement and additional revenue for our blue-chip accommodation provider clients.



Watch

- Television
 - FTA TV
 - Pay TV
- Movies on Demand
- TV on Demand
- Custom content
- Custom videos
- Sector specific content



Play

- Games
- Social Media apps
- Brain training
- Radio



Connect

- Internet
- Wi-Fi
- Telephone
- Mobile
- Skype
- Data

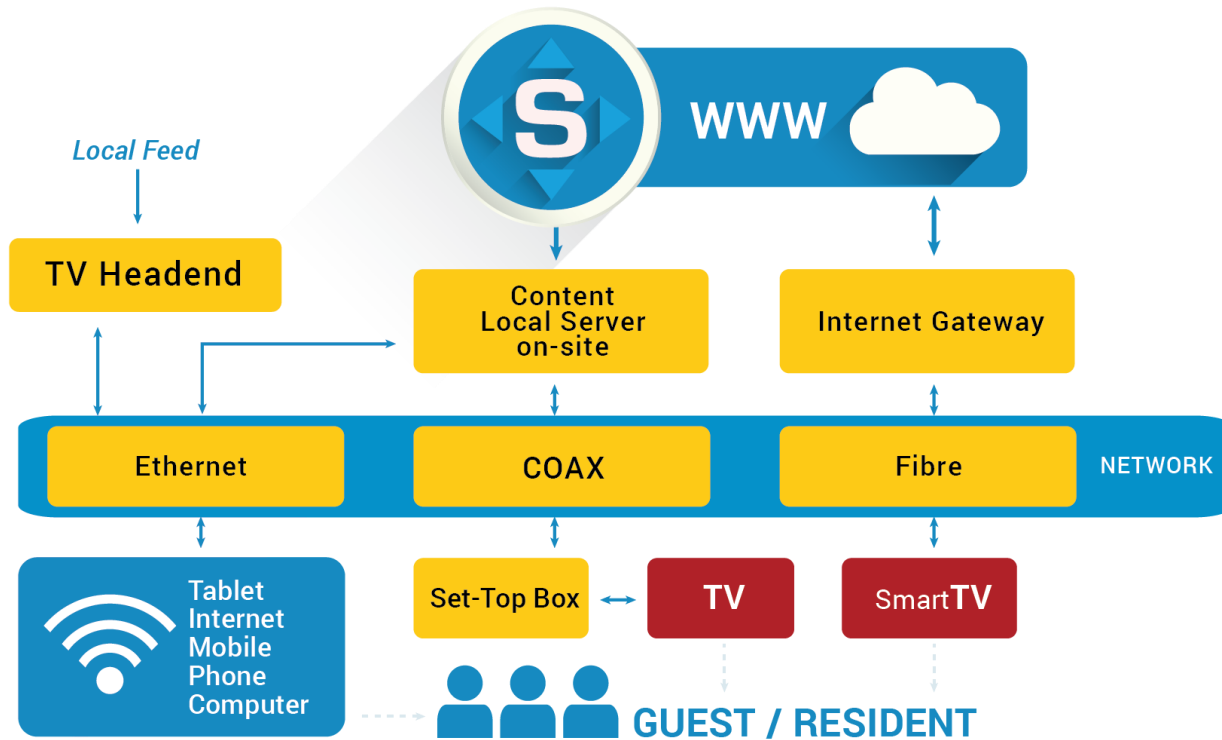


Interact

- Alerts and Bulletins
- Notifications
- Infographics and Analytics
- Messaging
- My Family
- My Community
- Digital Compendium
- Advertising

Our System

A fully integrated content, telecommunications & information delivery network



- The Swift system is infrastructure and content agnostic allowing customized deployment across a wide range of sites and verticals.
- The system provides vertical specific functionality such as "My Family" and "My Community" for the aged-care sector.
- The system also provides for client specific content such as training and health and safety videos and integration to PAGA systems and local CCTV.

Why Choose Swift

> Wide Range of Services

The Swift offering provides the widest range of digital entertainment services and communications to meet our clients' growing needs.

> Lowest 'like for like' Price

Wholesale rates currently available to Swift provide a significant competitive cost advantage for our clients.

> Future Proof

The solution integrates many market leading technologies on a single Android platform. This can easily be upgraded and aligned to the technologies as they advance.

> Market Reputation

Market leader in the Mining & Resource sector with continued growth due to price, functionality, service and reliability.

> R&D Complete

\$4.1m spend on research and development to produce a world class integrated system, which is now available to the hospitality, lifestyle and aged care sectors.

> 24/7 Customer Service Support

We understand that delivering seamless user experience is paramount. Therefore we provide full support through the life of the contracts with a 24/7 customer service support line and system monitoring.

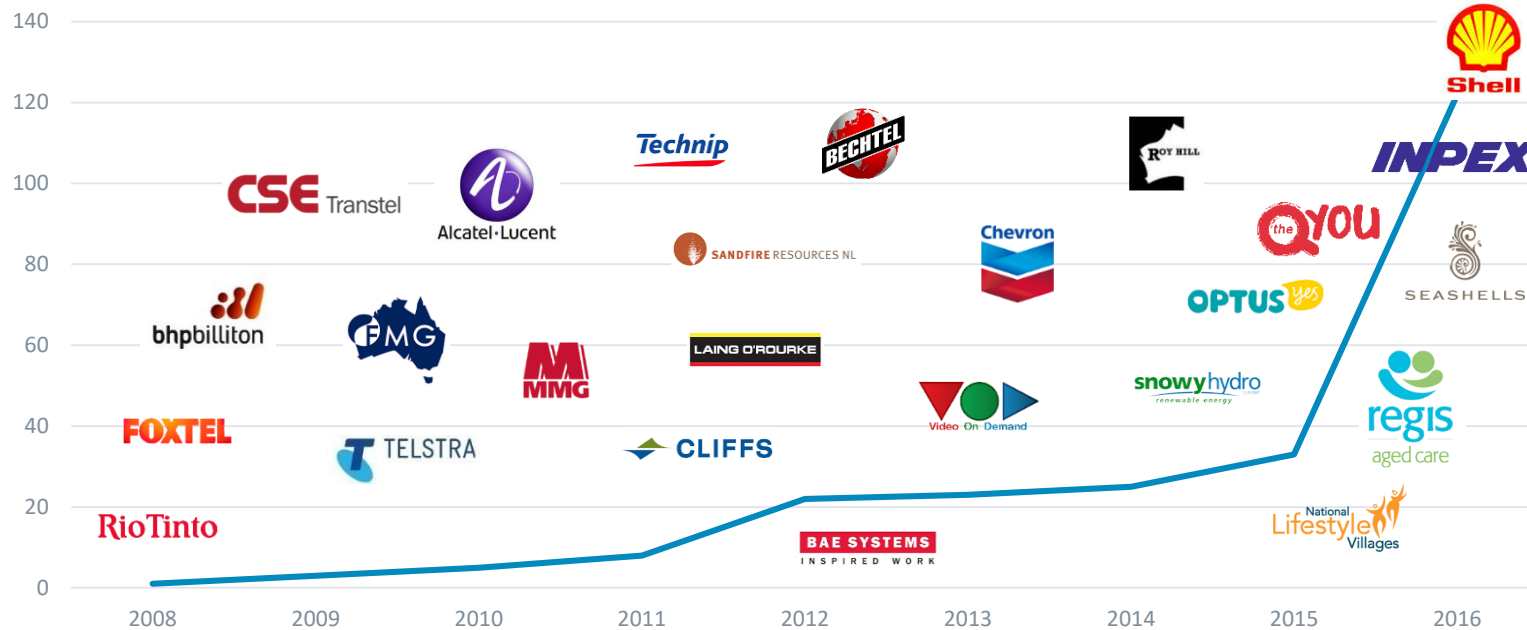
> Our Partners and Clients

Swift Networks has worked with Australia's leading brands, entrusted to deliver telecommunications and digital entertainment needs.



Swift Growth

Swift Site Installations: Key Marquee Customers and Partners Keep Coming



In addition to
Resources and
Hospitality Sector...

**100 New Aged Care
Client Sites Currently
under Negotiation ***

*150+ site installations with over 100 new sites under negotiation**

2017 Operational Highlights

- Material new contract wins in the Resources sector with Rio Tinto, Compass Group, INPEX and Shell offshore enhancing our leadership position.
- Successfully completed strategic acquisitions to access Aged Care and Lifestyle sectors, particularly on East coast; businesses now fully integrated into SW1 business.
- Significant inroads into Aged Care & Lifestyle sector with recent new contract wins with Rosewood and Blue Cross. In addition, approx. 8,330 new rooms / 100 new sites currently under negotiation*
- Extension into the 250,000-room Australian hospitality sector through multi-year contracts with multiple hotel group clients.
- Strengthened content library through agreements with Optus (English Premier League), The QYOU (millennial-focused video on demand) and SPI International among many others.



Strong Financial Performance

1H FY 2017 Results

FY 2016	1H FY2017	2HFY17 Outlook
<ul style="list-style-type: none"> FY revenue \$14.4 million +18% growth (PCP) 93% recurring revenue 	<ul style="list-style-type: none"> HY revenue \$7.85 million +20% growth (PCP) EBITDA \$0.511 million NPAT \$0.195 million No outstanding borrowings \$2.5m cash at bank at 31 March 2017 Cash flow positive in Q3 2017 	<ul style="list-style-type: none"> Continued business improvement as Swift strengthens its position as the telco and content solution provider of choice to the Resources sector, both onshore and offshore Revenue growth continues through organic expansion in the Aged Care, Lifestyle Village, Hospitality & Offshore Energy / Maritime sectors Establishment of a footprint in international markets as Swift executes reseller and partnership strategies in the Asia Pacific region

Status at 31 May 2017

Key Performance Indicators	30-Jun-16	31-May-17*	Growth
Annualised Contracted Revenue	\$8,335,285	\$10,315,388	24%
Forward booked months	410	824	101%

* unaudited

A proven, trusted partner to the Resources sector



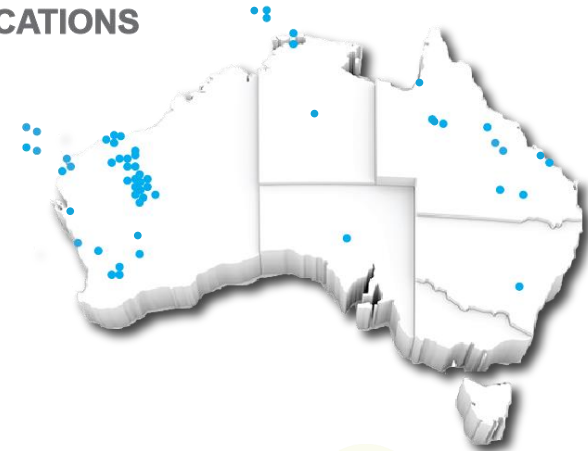
Swift Networks has developed a market-leading position providing digital entertainment, communication and information systems to the Australian resources industry.

This sector represents around 110,000 rooms, of which we currently hold a leading market share and continue to win new clients.

Our clients include key blue-chip companies like BHP, Rio Tinto, Chevron, Shell and INPEX.

These clients demand and appreciate that Swift Networks can provide the latest hardware and content that will function reliably in harsh and remote environments at a reasonable price.

PROJECT LOCATIONS



Bringing Lifestyle and Aged Care residents freedom to enjoy life



Lifestyle community and aged care providers represent over 327,000 rooms in Australia. Government forecasts point to 900,000 rooms by 2020 as the population ages.

Residents can stay connected from the comfort of their own room. From simple TV viewing, internet access, listening to the radio or viewing what's on around the village and much more.

With Swift, village management can easily distribute bulletins, alerts, menus and other information to all residents, and can add third-party applications and subscriptions as required.

Over 8,330 new rooms / 100 new sites currently under negotiation in Aged Care and Lifestyle

WEB 2 TV



INTERNET



WIFI



PHONE



TELEVISION



MOVIES



PAY TV



RESIDENT MESSAGING



MY FAMILY CHANNEL



MY COMMUNITY CHANNEL



swift NETWORKS



Continuing traction in the Hospitality sector

The Australian hotel accommodation sector represents around 250,000 rooms. Swift is pursuing a significant opportunity to become the provider of choice for:

➤ **In-room TV** ➤ **Wi-Fi** ➤ **Video on demand** ➤ **New in-room services**

- Offers guests a huge range of features at the touch of a button.
- Simple to use and easy to navigate.
- A unique platform to communicate with guests.

Winner. Australian Hotels Association WA 2016 - Best New Hospitality Product.

Swift's organic expansion continues with new hotel and resort clients across Australia.



International Expansion

Swift is currently targeting expansion into international markets and is executing reseller and partnership strategies globally, with a focus on the Offshore Energy & Maritime sector:

- Swift faces no technological barriers to entering attractive new markets.
- Exclusive contents deals (with no minimum guarantees) in place with international distribution rights from major content providers globally.
- The Swift Digital Entertainment System is fully compliant with international regulatory standards.
- Early stages of scaling up with the opportunity to follow international customers and partners into new geographies and verticals such as Offshore Energy and Maritime.



Swift Content

- Swift has focused on building a library of quality content with international distribution rights from major content providers globally.
- All Swift's content is acquired without minimum guarantees (back to back arrangements).
- This extensive and growing library can be curated to meet the needs of Swift clients across all market verticals and geographies.
- Clients will be targeted to upsell additional curated content packages – increasing recurring revenue and contract length.

Example of current content provider partners and some under negotiation.



Recent News



Tuesday, 18 January 2017

Swift Wins Material Contract with INPEX Offshore Project ASX: SW1

Highlights:

- Swift Networks wins material contract to provide entertainment, connectivity, maintenance and support services to the INPEX operated Ichthyus LNG Project.
- This bolsters Swift's healthy growth into 2017 with the contract to run for an initial period of three years.
- The broad range of Swift services deployed enhances Swift's expansion and market position in new and existing markets in Australia and abroad.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, "the Company") is pleased to announce that it has won a material contract to supply a broad suite of services including entertainment, content, connectivity and related support to the INPEX operated Ichthyus LNG Project. Located about 220 kilometres offshore Western Australia and 620 kilometres southwest of Darwin, the project is expected to have an operational life of at least 40 years. This agreement will see Swift provide and manage the vessels' suite of connectivity, digital entertainment and related support and ongoing maintenance services for an initial period of three years.

Swift Networks Chief Executive Officer, Xavier Kris, said:

"We are delighted to support the INPEX operated Ichthyus LNG Project where Swift has helped to design and construct the systems that keep INPEX's offshore personnel entertained, informed and connected."

"Through a successful tender process, Swift has proven itself to have the skills, experience and resources required to be engaged as a provider of high-quality telecommunication and entertainment solutions to locations as remote and challenging as the INPEX operated Ichthyus Project."

"We are proud to support INPEX for the next 3 years and look forward to helping workers at Ichthyus to play in touch with their friends and families, enjoy great entertainment and benefit from an ultra high speed communications link."



Tuesday, 26 February 2017

Swift secures 5-year Shell Prelude LNG services contract ASX: SW1

Highlights:

- Swift Networks wins material contract to provide entertainment, connectivity, maintenance and support to Shell's Prelude LNG Project offshore WA.
- Contract to run for an initial period of five years and continues Swift's healthy recent organic and acquisition-led growth in recurring revenue.
- Swift remains well positioned to continue driving expansion in new and existing markets in Australia and abroad.

Perth, Australia — Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SW1, "the Company") is pleased to announce that it has won a material long-term contract to supply design, construction, maintenance and support services to Shell's Prelude LNG project offshore Western Australia.

Through its agreements with Shell and NOKIA, the contract will see Swift deliver a broad suite of entertainment and connectivity services to Prelude for an initial period of five years. At Prelude, Shell is developing the world's largest offshore floating facility to produce LNG at sea and the facility will include all the necessary accommodation to house its workforce. It is anticipated that through the 5.3 million tonnes per annum facility, Shell and its partners will spend at least the next 20 years developing the gas fields approximately 475 kilometres northwest of Broome in Western Australia.

Swift Networks Chief Executive Officer, Xavier Kris, said:

"We are excited to support Shell on Prelude, which is one of the world's most significant LNG projects."

"Shell faced a significant technical challenge in keeping its offshore workers entertained, informed and connected. We are pleased that the recognition of Swift's technological capabilities has led Shell to invite us to provide a comprehensive telecommunication and digital entertainment solution to the Prelude project."

"This long-term contract reflects Swift's confidence in the quality of our world-class entertainment and communication systems, and in the reliability of our hardware and support. We are looking forward to commencing work at Prelude as we continue to develop our healthy pool of recurring business."



Monday 22nd May 2017

Swift wins two new contracts in Aged Care and Resources ASX: SW1

Highlights:

- Swift wins three-year contract with aged care provider Rosewood Care Group in WA
 - Rosewood's five-star facility to be the first customer of Swift's new Aged Care content.
 - This capitalises on Swift's acquisition of the Web2TV and Living Networks businesses in the Aged Care sector.
- Swift wins contract with Pacific Offshore's Arcadia vessel, supporting the commissioning of Shell's Prelude FLNG project in WA
 - Arcadia's 750 crew to receive entertainment content for the duration of commissioning.

Leading telecommunications and content solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to announce it has won a three-year contract with aged care provider Rosewood Care Group in WA.

Swift will provide its Aged Care Entertainment system, including free-to-air TV, movies on demand, Swift Aged Care curated content and My Family and My Community applications to the 120 guests at Rosewood's new five-star aged care facility in Leederville, Perth.

Swift CEO, Xavier Kris, said:

"Rosewood will be the first aged care provider in WA to be able to take advantage of Swift's innovative and unique new applications (My Family and My Community) and Aged Care-specific content library featuring virtual travel, relaxation videos, dementia specific content, music therapy, and classic cinema."



Wednesday 24 May 2017

Swift progresses strategy with aged care group BlueCross contract win ASX: SW1

Highlights:

- Swift wins initial three-year contract with aged care provider BlueCross Community and Residential Services in Victoria.
- Swift to supply its Aged Care Entertainment System and content to BlueCross' new 178 room Ivanhoe residence.
- Agreement further validates Swift's expansion in the large and attractive aged care and lifestyle village sectors, leveraging the Company's recent strategic acquisition of Web2TV.
- Swift's recurring revenue and footprint on Australia's east coast continue to grow in line with the Company's strategic plan.

Leading telecommunications and content solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to announce it has won a three-year contract with aged care provider BlueCross Community and Residential Services in Victoria.

As a first step, Swift will provide its Aged Care Entertainment system, including free-to-air TV, movies on demand, aged care curated content and its My Family and My Community applications to the 178 residents at BlueCross new Ivanhoe residence in Melbourne's north eastern suburbs.

Swift Chief Executive Officer, Xavier Kris, said:

"We are delighted to bring our world-class content and user-friendly services to BlueCross' residents."

"BlueCross will be the first aged care provider in Victoria able to take advantage of Swift's innovative and unique new applications including My Family and My Community — which boost engagement between operators, residents and their families — and our aged care specific content library featuring virtual travel, relaxation videos, dementia specific content, music therapy and classic cinema."

"We look forward to supporting BlueCross Ivanhoe and we are confident that this represents the first of many opportunities for us with Blue Cross across its 24 sites and more than 2,000 rooms."



Friday, 2 June 2017

Swift wins government defence contract in Northern Territory ASX: SW1

Highlights:

- Swift wins multi-year contract to provide entertainment and communications to staff and contractors conducting major construction activities at a government defence facility in Australia's Northern Territory.
- Swift's engagement builds on earlier success in providing similar services to the Delamere Range government facility, and is set to bring remotely located workers a seamless and comprehensive entertainment and networking solution.
- Swift continues to see a positive outlook for business improvement as the Company strengthens its position as the telco and content solution provider of choice to commercial clients in a variety of remote and urban settings, spanning the Resources, Government, Hospitality, Aged Care and Retirement Village sectors.

Leading telecommunications and content solutions provider Swift Networks Group Limited (ASX: SW1, "Swift" or "the Company") is pleased to announce that it has won a multi-year contract to provide entertainment and communications services to Landlease Corporation Ltd (ASX: LLD).

The Company's engagement with Landlease's facility manager Northern Rise will see Swift support staff and contractors conducting major construction activities at a government defence facility southeast of Katherine in Australia's Northern Territory.

This win builds on Swift's earlier success in providing similar entertainment and connectivity services to the Delamere Range government facility, announced to the market in September 2016, and represents the latest of several attractive contracts won through the Company's relationship with Northern Rise.

Swift Chief Executive Officer, Xavier Kris, said:


"We are excited to broaden our support of construction workers delivering on the government's investment in these remote regions. This contract also demonstrates the versatility of our solution and creativity of our company."

2017

Strong, ongoing news flow expected to continue

Full report available at:
<http://www.swiftnetworks.com.au/investor-presentations/>

Date of report: 19/01/2018


CPS Capital
 INVESTMENT MANAGEMENT

SWIFT NETWORKS Pty Ltd (SWI)

Rating date of report: 26/07/2017

EXECUTIVE SUMMARY - COMPANY SNAPSHOT

Overview

Swift Networks Group Limited (SWI) is a Perth based company which provides diversified telecommunications and digital entertainment solutions. The company provides fully integrated end-to-end solutions, data communications, network and information solutions to the residential, mobile, aged care and health services sectors.

The company was established in 2008, listing on the ASX in June 2016, via reverse takeover of Starfield Funds Management Limited. SWI has a market leading position in the Australian services industry where it continues to provide the latest hardware and content as well as deploy reliable networks designed to function in harsh and remote environments. As part of its strategic plan to expand the business, the company has diversified its product into more market vertically namely hospitality, lifestyle villages and aged care facilities.

As at 30 June 2016, SWI was providing its services to nearly 30,000 resorts, the majority of which are in the resort sector. The company has also earned 97% contract retention rate and 10% of its revenue is recurring in nature, which has seen room numbers grow by 37% in 2015/16 and revenue generated \$14.4m (FY16).

In the latter half of 2016 SWI made two strategic acquisitions, which provided them with direct market access into the lifestyle villages and aged care sectors. SWI is already established as a major reputable player in the resort sector, and as a result, in-line with strategic plans and strong relationships with key suppliers and customers, now has a strong base in lifestyle village and aged care sectors Australia wide.

Valuation

Based on the information within this report we see a potential 100%+ price increase given a share price target of \$0.42 over the next 12 months.

Share Price:	\$0.11
Marketcap: \$m:	\$6.5


Company address:
 100/101 St Georges Terrace
 Perth WA 6000
www.swiftnetworks.com.au

Capital Structure:	
Equity:	85.5%
Debt:	14.5%
Preference:	0.0%
Convertible:	0.0%
Call (50% 50%):	14.5%
Call (100% 0%):	0.0%
Warrant Rights:	\$0.16 to \$0.26

Directors:	
Carl Cusack	Non-Executive Chairman
Michael Hill	Executive Director
Paul Thompson	Executive Director
David Thompson	Executive Director
Andrew Stoddart	Non-Executive Director

Company Secretary:	Non-Executive Director
Company Auditor:	Deloitte Touche Tohmatsu

Top 5 Shareholders:	10%
Director & Management:	65%



Date	Share Price (\$)
1 Jan 2014	0.05
1 Jul 2014	0.08
1 Jan 2015	0.10
1 Jul 2015	0.12
1 Jan 2016	0.15
1 Jul 2016	0.18
1 Jan 2017	0.25
1 Jul 2017	0.35
1 Jan 2018	0.42

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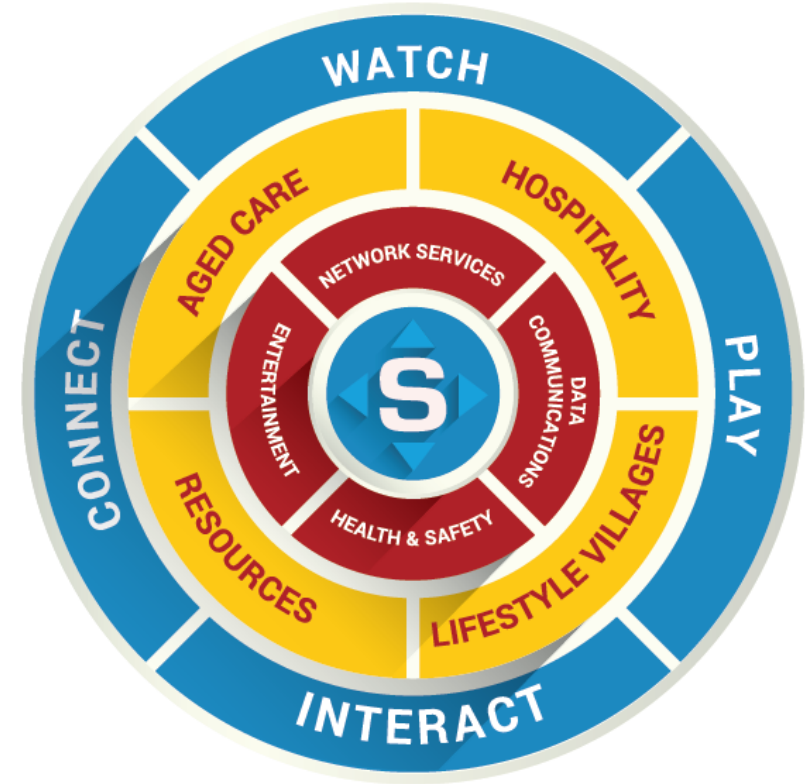
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SW1 Highlights

- Technology infrastructure in place
- Marquee customers on board
- Generating strong recurring revenue
- Experienced management team
- Strong organic growth with ongoing news flow expected
- Continued market penetration and high customer retention
- Early success in new, open and high growth verticals
- International growth strategy being executed





VOD ACQUISITION

Acquisition Target



Video On Demand (VOD) is an Australian based company that provides IPTV and on-demand services across Australia, New Zealand and the South Pacific Islands.

A focus on strategic partnerships with system integrators, content providers and electronic device manufacturers has allowed them to become a leading provider of on-demand services to hotels, motels, mining camps, student accommodations, hospitals and aged-care facilities.

An in-house research and development team allows VOD to deliver solutions that are specific to their client needs.

In addition, VOD also has the following capabilities:

- Network design and implementation;
- Application development for multi-platform devices;
- Fully customisable User Interfaces; and
- Integration with third-party vendors



SERVICES	VOD	Swift Networks
Movies on Demand	✓	✓
IPTV System	✓	✓
Digital Signage	✓	✓
Internet Gateway System	✓	✓
Digital Concierge	✓	Improved product offering
Digital Schedule System	✓	

VERTICALS	VOD	Swift Networks
Hospitality	✓	✓
Resources	✓	✓
Lifestyle/Retirement Villages	✓	✓
Aged Care	✓	✓
Student Accommodation	✓	Emerging market growth (3,000+ rooms)
Hospitals	✓	

Acquisition Target

Extensive Due Diligence Undertaken

Acquired Cost per Subscriber of \$231 versus industry average¹ of \$500 to \$550



119 SITES WITH OVER 26,000 SUBSCRIBERS

ACROSS 5 VERTICALS



VALUE-ADD SERVICE OFFERING

DIGITAL CONCIERGE AND DIGITAL SCHEDULING



HOSPITALITY EXPERTISE

15 YEARS INDUSTRY EXPERIENCE



EXISTING CONTRACTS

IN EMERGING MARKETS;
STUDENT ACCOMMODATION AND HOSPITALS

Number of subscribers	FY 17 Annualised 26,631	%
PPV Movies	2,243	8%
Software Connections	4,764	19%
Hotels	8,247	31%
Aged Care	304	1%
Student Accommodation	1,883	7%
Mining	7,785	29%
Hospitals	1,405	5%

Recurring Revenue (excluding Project Revenue)	FY 17 Annualised* \$2,102,826	%
PPV Movies	\$174,832	8%
Software Connections	\$128,638	6%
Hotels	\$1,003,583	48%
Aged Care	\$45,388	2%
Student Accommodation	\$157,852	7%
Mining	\$474,343	23%
Hospitals	\$118,189	6%

¹ Source: **The Australian**: 4 Jan 2016, M2: total transaction value of \$204 million divided by the number of users reported: http://www.computerworld.com.au/article/456544/m2_acquire_dodo_makes_an_offer_efel/, Internode: total transaction value of \$105 million divided by the number of users <https://www.iinet.net.au/about/mediacentre/releases/20111222-iinet-to-acquire-internode>

*Unaudited

Acquisition provides SW1 with an established market leading presence in the Hospitality Sector & Emerging Markets



Hospitality & Student Accommodation product (plug and play) provides SW1 with an immediately deployable functionality in these sectors



67% increase in site numbers with improved diversification in geographical footprint within Australia



Significant reduction in content costs as SW1 moves further up the content supply chain



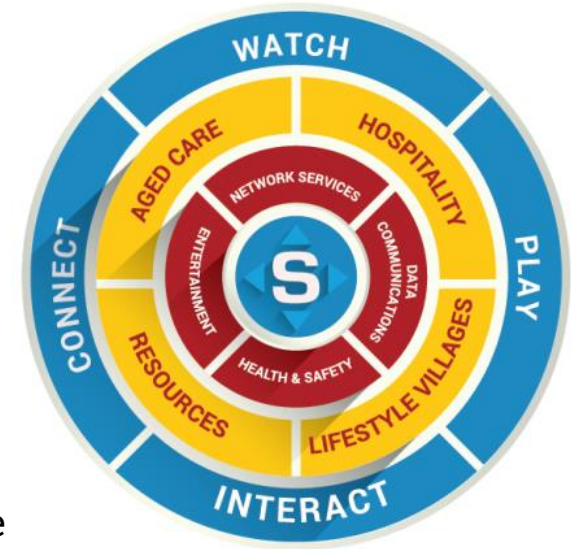
Exclusive contracts in emerging Student Accommodation and Hospital markets



East Coast presence (7 FTE and office) provides synergies for expansion plans in other target verticals such as Aged Care & Lifestyle

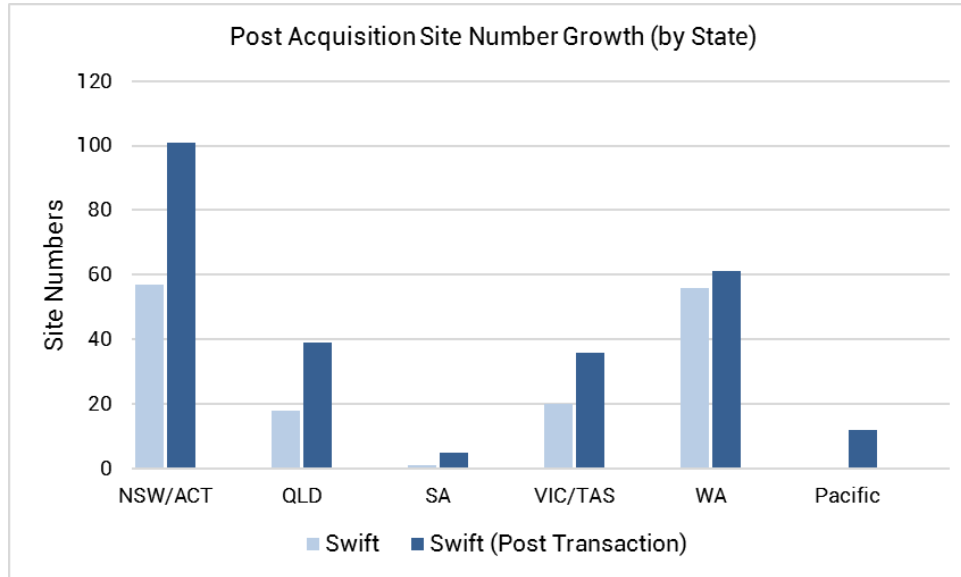


Developed integrations: Smart TV platforms and Property Management Systems (PMS)



Strategic Rationale

Improved diversification and geographical footprint to provide platform for SW1 expansion plans



Geography	Number of Sites		
	Swift	VOD ¹	Combined
NSW/ACT	57	44	101
	37%	43%	40%
QLD	18	21	39
	11%	20%	15%
SA	1	4	5
	< 1%	3%	2%
VIC/TAS	20	16	36
	13%	15%	14%
WA	56	5	61
	36%	4%	24%
Pacific	0	12	12
	0%	11%	5%
Total Sites	152	102	254

¹ Site figures adjusted to avoid double-counting of Swift sites already receiving VOD content.

Numbers correct as at the 15th June 2017

VOD Financial Performance

History of sound financial performance
Strong pipeline of new business for FY 2018

VOD Financials (\$ AUD)	FY 2015 (A)	FY 2016 (A)	FY 2017 (F)
Revenue	2,552,087	3,751,537	3,745,567
COGS	(1,009,536)	(1,686,661)	(1,591,974)
Gross Margin	1,542,551	2,064,876	2,153,593
Overheads	(1,235,921)	(1,426,792)	(1,516,743)
EBITDA	306,630	638,084	636,850
Addbacks	N/A	N/A	479,508
EBITDA (Pro forma)	306,630	638,084	1,116,358

Unaudited figures based on VOD on stand-alone basis.

Excludes any SW1 integration synergies from operational and commercial perspective.

Acquisition Deal Structure

Upfront consideration: \$5.1m cash | \$900k ordinary shares
Funded through a combination of debt & equity

Deal Structure @ \$6m valuation	
On completion	\$5,100,000 cash (85%) \$900,000 ordinary shares (15%)
Total Consideration	\$6,000,000
Number of ordinary shares issued at the capital raising price (\$0.25)	
Funding Mix for Acquisition	Cash: <ul style="list-style-type: none"> • Debt \$3,000,000 • Equity \$4,500,000* Ordinary Shares: \$900,000
Escrow details	25% - Nine (9) months 75% - Twelve (12) months

*Additional funds from equity raising will applied to the funding costs and working capital

Pro-forma Capital Structure	On Completion
Existing Ordinary Shares on Issue	90,212,903
Class A Performance Shares	16,666,667
Class B Performance Shares	16,666,667
Performance Shares (other)	4,444,444
Swift Capital Structure pre-acquisition	127,990,681
Cash on Completion (\$4,500,000 @ \$0.25)	18,000,000
Ordinary Shares on Completion (\$900,000 @ \$0.25)	3,600,000
Swift Capital Structure post-acquisition	149,590,681
Existing options	18,373,333
Swift Capital Structure Fully Diluted	167,964,014

Debt funding – Key terms

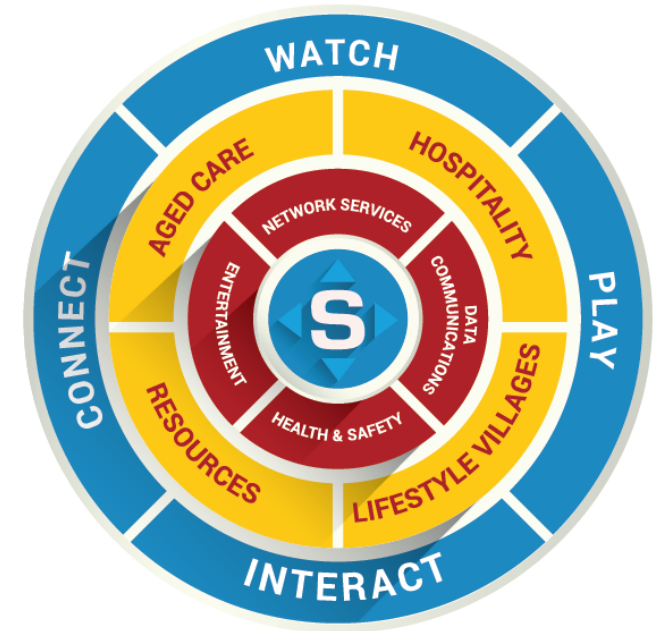
- Credit approved term sheet entered into with Bankwest
- \$3m Non-Revolving Commercial Advance Facility
- Three (3) year term from financial close
- Quarterly Principal and Interest repayments; Bullet repayment on maturity
- Secured by a first ranking General Security Interest (GSI) over all group assets

Indicative Dates

- First week of July 2017: Execute Share Purchase Agreement, ASX announcement
- 11 August 2017 : EGM to approve transaction
- 31 August 2017: Acquisition completion
- 31 October 2017: Businesses fully integrated from a technical and operational standpoint

Summary

- SW1 has delivered strong shareholder returns since listing at 15 cents in June 2016.
- Successfully delivered organic and inorganic growth strategy to deploy its product & services into high growth verticals such as Aged Care & Lifestyle and Hospitality verticals, whilst still retaining a market leading position in its traditional Resources & Offshore Energy vertical.
- Significant inroads now being made in Aged Care & Lifestyle from successful acquisitions in November 2016, with recent new contract wins and over 8,330 new rooms / 100 new sites currently under negotiation as at 15th June 2017.
- Acquisition of VOD will deliver on SW1's stated aim to be a market leader in the Hospitality sector & provide platform for further expansion across new emerging market verticals.



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