

INVESTOR PRESENTATION
March 2017



swift
NETWORKS

ASX: SW1



Swift Networks Group Limited

[ASX: SW1]

Swift Networks Group Limited is a diversified telecommunications and content solutions provider, entertaining guests and connecting them to the world.

Our services include free-to-air television, pay television, telecommunications, internet, data, wireless networks and video on demand with content from some of Hollywood's largest studios.

We empower guests to watch, play, connect and interact, and offer accommodation providers meaningful data insights with opportunities to drive new business.

Swift Networks Ltd (ASX: SW1)

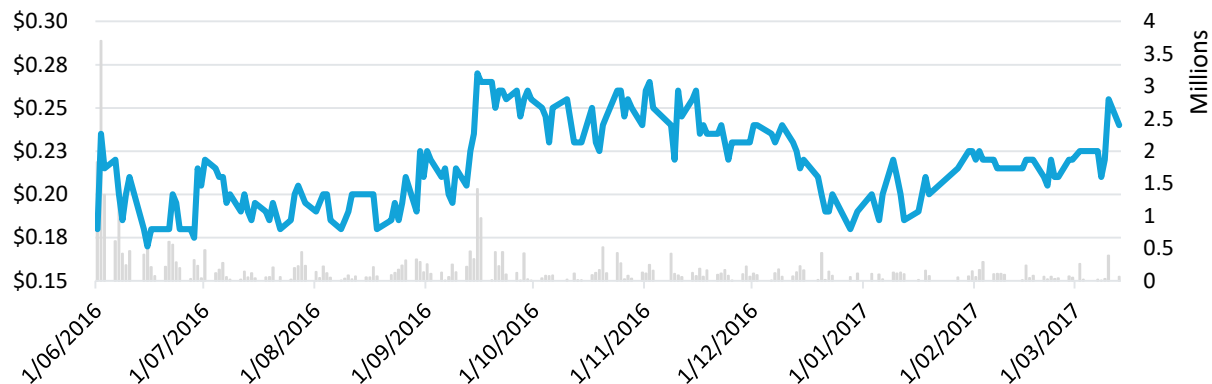
Board of Directors

Carlyle Clump	Non-Executive Chairman
Xavier Kris	Chief Executive Officer
Paul Doropoulos	Executive Director & Chief Financial Officer
Ryan Sofoulis	Executive Director and Head of Finance
Robert Sofoulis	Non-Executive Director

Trading Information

ASX ticker	SW1
Share price (13 March 2017)	\$0.24
Shares quoted on the ASX	51.5m
Market Cap (free-float)	\$12.4m
Escrowed Shares	38.4m
Performance Shares	38.1m
Options	16.4m
Market Cap (fully diluted)	\$34.7m

Share Price Performance Since Listing



Top 10 Shareholders

		Holding	% IC
1	SOFOULIS HOLDINGS PTY LTD <THE SOFOULIS FAMILY A/C>	30,000,000	33.36%
2	SUETONE PTY LTD <THE A K SHADFORTH FAMILY A/C>	3,199,371	3.56%
3	TRI-NATION HOLDINGS PTY LTD <KRIS FAMILY A/C>	2,408,889	2.68%
4	JAMES FLORIAN PEARSON <PEARSON FAMILY A/C>	2,222,223	2.47%
5	PAUL DOROPOULOS	2,128,889	2.37%
6	JOHN COLIN & SUSAN MARJORY LOOSEMORE <LOOSEMORE SUPER FUND A/C>	1,400,000	1.56%
7	BURRWOOD INVESTMENTS PTY LTD <BURRWOOD INVESTMENTS A/C>	895,391	1.00%
8	MR GEORGE STEPHEN PEMBERTON	866,262	0.96%
9	OLDTUDOR HOLDINGS PTY LTD	843,969	0.94%
10	TRI-NATION HOLDINGS PTY LTD <KRIS FAMILY A/C>	825,572	0.92%
Totals		44,790,566	49.81%
Total Issued Capital		89,928,704	100.00%

Note: 37M shares in Top 10 escrowed for 24 months
Report Generated 14 March 2017



Key Facts



**SITES
INSTALLED**
SWIFT SERVICES
INSTALLED ACROSS
122 SITES



**LOYAL
CUSTOMERS**
97% CLIENT
RETENTION RATE



**BLUE-CHIP
CLIENTS**
IN HOSPITALITY, RESOURCES,
LIFESTYLE VILLAGES AND
AGED CARE SECTORS



**STRONG
GROWTH**
269% GROWTH IN
SITE NUMBERS



2008
PROVEN SOLUTION
WITH OVER EIGHT
YEARS OF EXPERIENCE



**STRATEGIC
PARTNERSHIPS**
WHOLESALE DISCOUNTS
WITH CONTENT AND
COMMUNICATION PROVIDERS



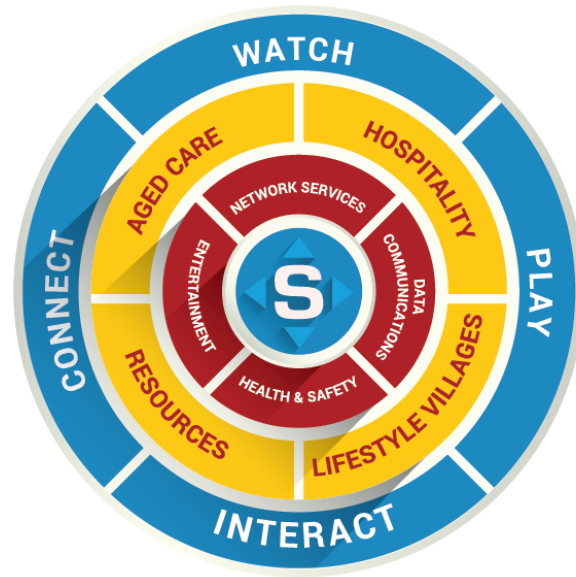
**RECURRING
REVENUE**
93% RECURRING REVENUE
FROM CONTINUING
OPERATIONS FY2015/16



**INCREASING
REVENUE**
REVENUE OF \$7.85
MILLION 1HFY17,
GROWING AT 20% PA

What We Do

Swift Networks operates across the Asia Pacific region and our guest experience solutions drive guest engagement and additional revenue for our blue-chip accommodation provider clients.



Watch

- Television
 - FTA TV
 - Pay TV
- Movies on Demand
- TV on Demand
- Custom content
- Custom videos
- Sector specific content



Play

- Games
- Social Media apps
- Brain training
- Radio



Connect

- Internet
- Wi-Fi
- Telephone
- Mobile
- Skype
- Data

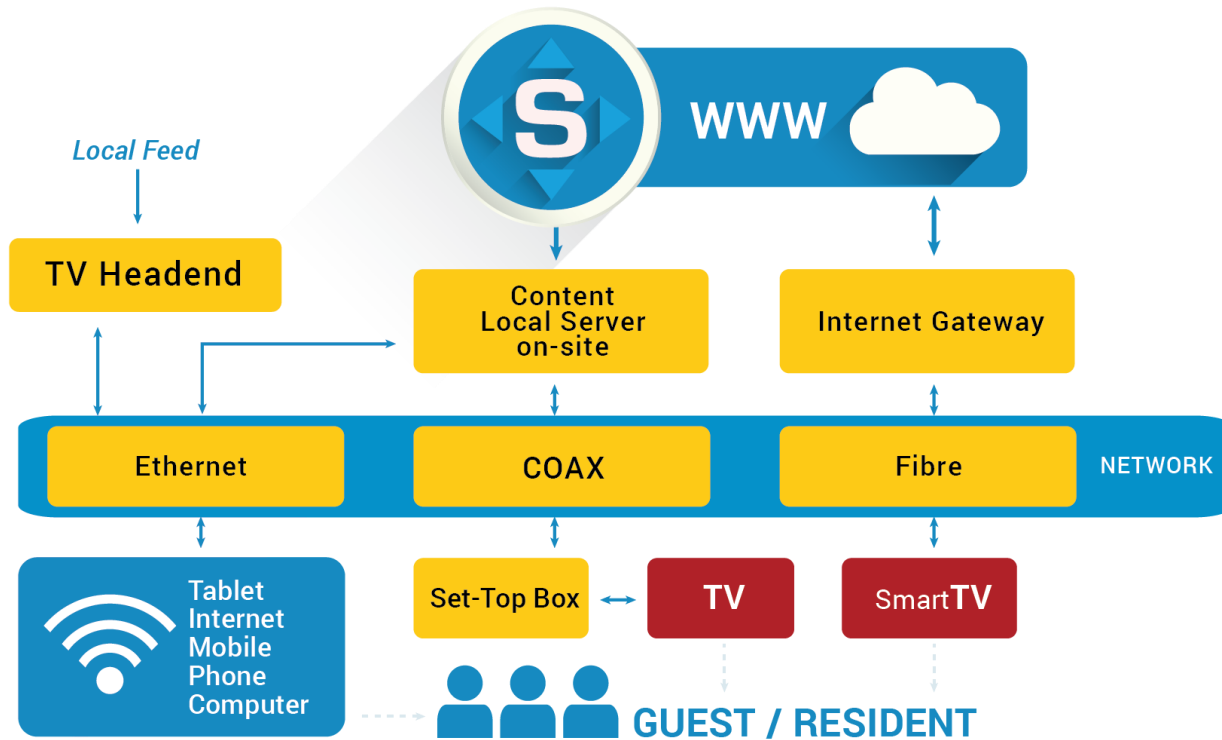


Interact

- Alerts and Bulletins
- Notifications
- Infographics and Analytics
- Messaging
- My Family
- My Community
- Digital Compendium
- Advertising

Our System

A fully integrated content, telecommunications & information delivery network



- The Swift system is infrastructure and content agnostic allowing deployment across a wide range of sites and verticals.
- The system also provides for client specific content such as training and health and safety videos and integration to PAGA systems and local CCTV

Why Choose Swift

> Wide Range of Services

The Swift offering provides the widest range of digital entertainment services and communications to meet our clients' growing needs.

> Lowest 'like for like' Price

Wholesale rates currently available to Swift provide a significant competitive cost advantage for our clients.

> Future Proof

The solution integrates many market leading technologies on a single Android platform. This can easily be upgraded and aligned to the technologies as they advance.

> Market Reputation

Largest industry provider in the Mining & Resource sector with continued growth due to price, functionality, service and reliability.

> R&D Complete

\$3.6m spend on research and development to produce a world class integrated system, which is now available to the hospitality, lifestyle and aged care sectors.

> 24/7 Customer Service Support

We understand that delivering seamless user experience is paramount. Therefore we provide full support through the life of the contracts with a 24/7 customer service support line and system monitoring.

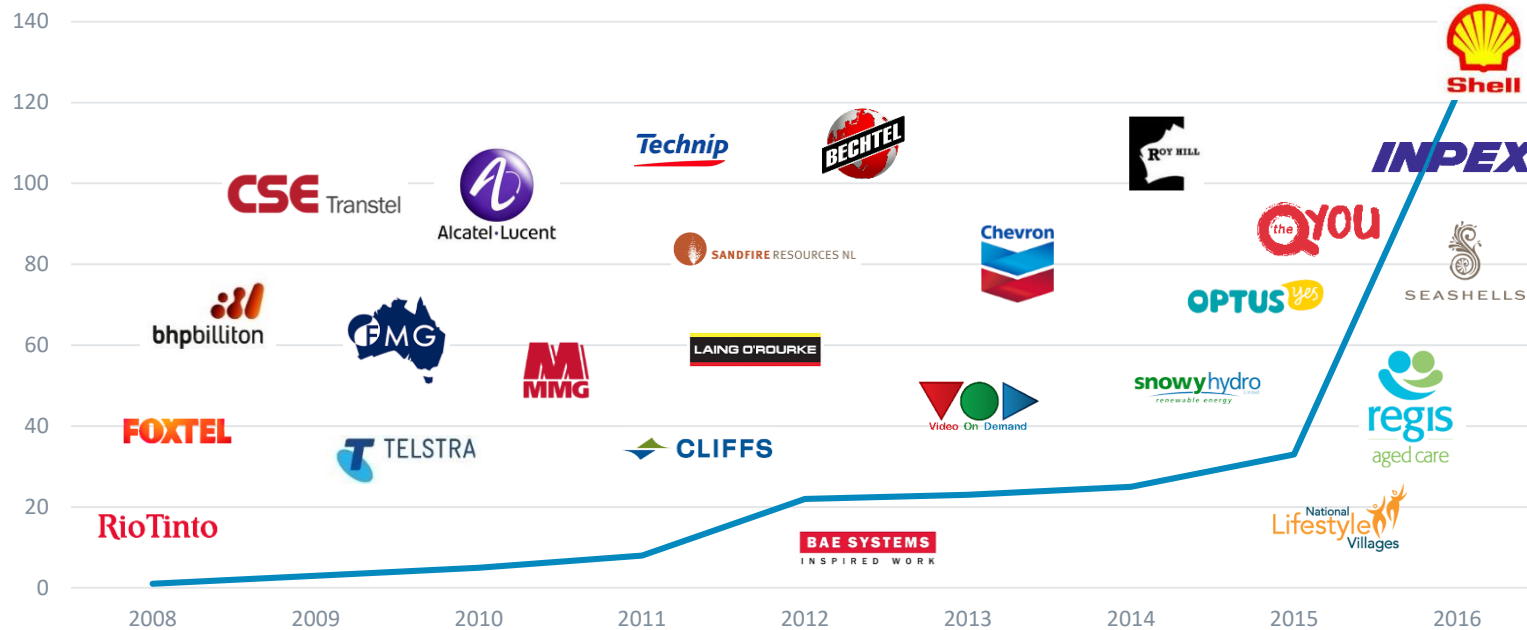
> Our Partners and Clients

Swift Networks has worked with Australia's leading brands, entrusted to deliver telecommunications and digital entertainment needs.



Swift Growth

Swift Site Installations: Key Marquee Customers and Partners Keep Coming



Approaching 130 site installations

Sources of future growth:

- Resources sector
- Lifestyle & Aged Care sectors
- Hospitality sector
- International expansion
- Potential acquisitions in addition to organic growth

1H FY17 Operational Highlights

- Material new contract wins in the Resources sector with Rio Tinto and Compass Group, with INPEX and Shell offshore wins in early CY17.
- Successful \$2 million capital raising funded strategic acquisitions to access Aged Care and Lifestyle sectors, particularly on East coast.
- Extension into the 250,000-room Australian hospitality sector through multi-year contracts with multiple hotel group clients.
- Strengthened content library through agreements with Optus (English Premier League) and The QYOU (millennial-focused video on demand) among others.



Strong Financial Performance

FY 2016	1H FY2017	2HFY17 Outlook
<ul style="list-style-type: none">• FY revenue \$14.4 million• +18% growth (PCP)• 93% recurring revenue	<ul style="list-style-type: none">• HY revenue \$7.85 million• +20% growth (PCP)• EBITDA \$0.511 million• NPAT \$0.195 million• No outstanding borrowings• Strengthening of asset base via \$2 million capital raising	<ul style="list-style-type: none">• Continued business improvement as Swift strengthens its position as the telco and content solution provider of choice to the Resources sector, both onshore and offshore• Revenue growth continues through expansion in the Aged Care, Lifestyle Village and Hospitality sectors• Establishment of a footprint in international markets as Swift executes reseller and partnership strategies in the Asia Pacific region

A proven, trusted partner to the Resources sector



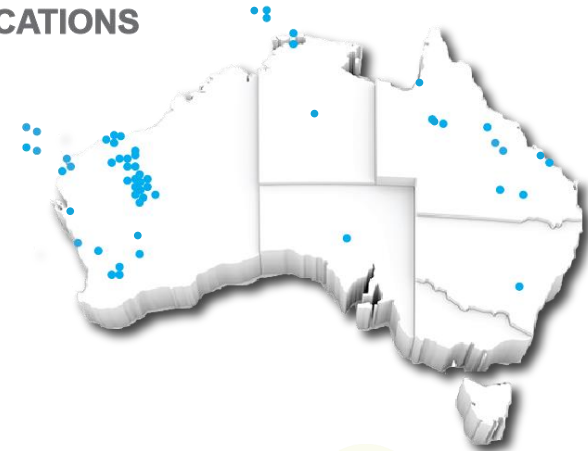
Swift Networks has developed a market-leading position providing digital entertainment, communication and information systems to the Australian resources industry.

This sector represents around 110,000 rooms, of which we currently hold a leading market share.

Our clients include key blue-chip companies like BHP Billiton, Rio Tinto, Chevron and INPEX.

These clients demand and appreciate that Swift Networks can provide the latest hardware and content that will function reliably in harsh and remote environments at a reasonable price.

PROJECT LOCATIONS



Bringing Lifestyle and Aged Care residents freedom to enjoy life



Lifestyle community and aged care providers represent over 327,000 rooms in Australia. Government forecasts point to 900,000 rooms by 2020 as the population ages.

Residents can stay connected from the comfort of their own room. From simple TV viewing, internet access, listening to the radio or viewing what's on around the village and much more.

With Swift, village management can easily distribute bulletins, alerts, menus and other information to all residents, and can add third-party applications and subscriptions as required.

WEB 2 TV



INTERNET



WIFI



PHONE



TELEVISION



MOVIES



PAY TV



RESIDENT MESSAGING



MY FAMILY CHANNEL



MY COMMUNITY CHANNEL



swift NETWORKS



Continuing traction in the Hospitality sector

The Australian hotel accommodation sector represents around 250,000 rooms. Swift is pursuing a significant opportunity to become their provider of choice for:

➤ **In-room TV** ➤ **Wi-Fi** ➤ **Video on demand** ➤ **New in-room services**

- Offers guests a huge range of features at the touch of a button.
- Simple to use and easy to navigate.
- A unique platform to communicate with guests.

Winner: Australian Hotels Association WA 2016 - Best New Hospitality Product.

Resale and deployment agreement with Freedom Internet has accelerated Swift's expansion with new hotel and resort clients on the East Coast.





International Expansion

Swift is currently targeting expansion into international markets and is executing reseller and partnership strategies across the South East Asia region and beyond:

- Swift faces no technological barriers to entering attractive new markets.
- The Swift Digital Entertainment System is fully compliant with international regulatory standards.
- Early stages of scaling up with the opportunity to follow international customers and partners into new geographies and verticals such as energy and maritime.



Recent News



Tuesday, 13 September 2016

Swift Secures Optus' Premier League Content ASX: SWI

Highlights:

- Swift Networks secures rights to distribute Optus' live Premier League content across its entire customer network, effective immediately.
- Swift to resell Optus' comprehensive Premier League coverage – including every match live, highlights, previews, classic matches, news and expert analysis.
- Swift partnership with Optus enables distribution of Premier League to hospitality venues, mining camps, lifestyle, aged care and retirement villages across Australia.
- Australian investor roadshow Tues 13 September – Tues 20 September.

Perth, Australia – Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "the Company") is pleased to announce that it has now able to offer the 24/7 Optus Sport television channel to commercial customers across Australia.

Through its partnership with Optus Networks Pty Ltd ("Optus"), Swift Networks has been appointed to resell the Australian rights holder's Premier League coverage, for an initial period covering the duration of Optus' ownership of the rights.

The agreement positions Swift as a leading supplier of Premier League content to accommodation providers in the Australian hospitality, resources, retirement lifestyle village and aged care sectors.

"We are delighted that Optus has chosen Swift Networks as a strategic channel partner to reach Australian commercial customers," said Swift Networks Chief Executive Officer Xavier Kins.

"We have long understood that access to live sport is a key consideration for customers in commercial settings when choosing an entertainment service provider. We also understand that Swift's content aggregation and distribution capability represents a key driver for Optus in growing its audience."

"Swift Networks is looking forward to making Optus' Premier League coverage available to its customers and their guests, delivering all 302 Premier League matches live via streaming HD on dedicated channels, highlights, previews, classic matches, news and expert analysis."



Wednesday, 14 September 2016

Swift wins multiple new contracts across Australia ASX: SWI

Highlights:

- Swift Networks wins contracts to provide entertainment and connectivity at facilities in Queensland, Western Australia and the Northern Territory covering more than 1,600 rooms.
- Swift deepens relationship with Rio Tinto and also expands into new accommodation developments with the provision of data management and digital entertainment services.

Perth, Australia – Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "Swift" or "the Company") is pleased to announce that it has won new contracts to supply elements of its award-winning hospitality solution to new and existing clients operating in multiple sectors across Australia. This new client activity builds on a sustained period of growth for Swift during which it has also bolstered its content offering by securing the rights to distribute Optus' Premier League coverage.

Hill Creek

Following Swift's recent success in securing a multi-year contract to support communication and entertainment services for Rio Tinto Ltd (ASX: RIO) at Jerram Village (announced 28 July 2016), the Company is pleased to confirm that it has expanded its relationship with Rio Tinto to cover more than 1,000 new rooms at Hill Creek mine, 120 kilometres southwest of Mackay in Queensland.

The agreement covers the management and support of internet services to ensure users receive a superior internet experience. Swift's deliverables include the installation of equipment onsite and 36 months of ongoing services.



Tuesday, 8 November 2016

Swift to acquire Web2TV and Living Networks ASX: SWI

Highlights:

- Swift to acquire two businesses - Web2TV and Living Networks - providers of entertainment and telecommunications services to Aged Care facilities and Lifestyle Villages.
- Acquisitions increase Swift's presence in New South Wales and Victoria in line with the Company's expansion plans.
- Swift's footprint to increase to approximately 40,000 room subscriptions.
- Two deals with a total upfront consideration of \$425.00 in cash and \$100.00 in escrowed SWI shares - an accretive transaction with low cost to acquire.
- Milestone payments totalling \$1 million in cash and \$1 million in SWI shares will be payable following the achievement of \$1.1 million in new annualised revenue.
- Acquisitions leverage Swift's existing infrastructure, fast-tracks subscriber growth and expands the Company's presence in the Aged Care and Retirement Lifestyle village sectors.
- Binding commitments received for share placement to sophisticated and institutional investors, to raise \$2.6 million (before costs) to fund acquisitions and to provide growth/working capital.

Perth, Australia – Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "Swift" or "the Company") is pleased to announce that it has received binding commitments to raise \$2.6 million in a placement to sophisticated and institutional investors at \$0.23 per share. Net proceeds of the capital raising will fund the acquisition of Web2TV and Living Networks, provide working capital and further strengthen the Company's balance sheet.

The acquisition of Web2TV and Living Networks enhances Swift's presence in the Aged Care and Lifestyle villages and brings significant growth potential through the acquisition of two profitable, established providers of entertainment and telecommunications services to Aged Care facilities and Lifestyle Villages.

Swift Networks Chief Executive Officer, Xavier Kins, said, "I am delighted to welcome Web2TV and Living Networks to the Swift Networks Group." "This transaction accelerates the strategic plan for vertical and geographical expansion outlined in the Company's memorandum, introduces our services effective and represents a start



Tuesday, 19 January 2017

Swift Wins Material Contract with INPEX Offshore Project ASX: SWI

Highlights:

- Swift Networks wins material contract to provide entertainment, connectivity, maintenance and support services to the INPEX operated Ichthyus LNG Project.
- This bolsters Swift's healthy growth into 2017 with the contract to run for an initial period of three years.
- The broad range of Swift services deployed enhances Swift's expansion and market position in new and existing markets in Australia and abroad.

Perth, Australia – Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "the Company") is pleased to announce that it has won a material long-term contract to supply design, construction, maintenance and support services to Shell's Prelude LNG project offshore Western Australia. Located about 220 kilometres offshore Western Australia and 620 kilometres southwest of Darwin, the project is expected to have an operational life of at least 40 years.

This agreement will see Swift provide and manage the essential suite of connectivity, digital entertainment and related support and ongoing maintenance services for an initial period of three years.

Swift Networks Chief Executive Officer, Xavier Kins, said, "We are delighted to support the INPEX operated Ichthyus LNG Project where Swift has helped to design and construct the systems that keep INPEX's offshore personnel entertained, informed and connected."

"Through a successful tender process, Swift has proven itself to have the skills, experience and resources required to be engaged as a provider of high-quality telecommunication and entertainment solutions to locations as remote and challenging as the INPEX operated Ichthyus Project."

"We are proud to support INPEX for the next 3 years and look forward to helping workers at Ichthyus to stay in touch with their friends and families, enjoy great entertainment and benefit from an ultra high speed communications link."



Tuesday, 28 February 2017

Swift secures 5-year Shell Prelude LNG services contract ASX: SWI

Highlights:

- Swift Networks wins material contract to provide entertainment, connectivity, maintenance and support services to Shell's Prelude LNG Project offshore WA.
- Contract to run for an initial period of five years and continues Swift's healthy recent organic and acquisition-led growth in recurring revenue.
- Swift remains well positioned to continue driving expansion in new and existing markets in Australia and abroad.

Perth, Australia – Leading digital entertainment and communications service provider Swift Networks Group Limited (ASX: SWI, "the Company") is pleased to announce that it has won a material long-term contract to supply design, construction, maintenance and support services to Shell's Prelude LNG project offshore Western Australia.

Through its agreements with Shell and NOKIA, the contract will see Swift deliver a broad suite of entertainment and connectivity services to Prelude for an initial period of five years. At Prelude, Shell is developing the world's largest offshore floating facility to produce LNG at sea and the facility will include all the necessary accommodation to house its workforce. It is anticipated that through the 5.3 million tonnes per annum facility, Shell and its partners will spend at least the next 20 years developing the gas fields approximately 470 kilometres northeast of Broome in Western Australia.

Swift Networks Chief Executive Officer, Xavier Kins, said, "We are excited to support Shell on Prelude, which is one of the world's most significant LNG projects."

"Shell faced a significant technical challenge in keeping its offshore workers entertained, informed and connected. We are pleased that the recognition of Swift's technological capabilities has led Shell to invite us to provide a comprehensive telecommunication and digital entertainment solution to the Prelude project."

"This long term contract reflects Shell's confidence in the quality of our world-class entertainment and communication systems, and in the reliability of our hardware and support. We are looking forward to working with Prelude as we continue to develop our healthy book of recurring business."

2017

Strong, ongoing news flow expected to continue



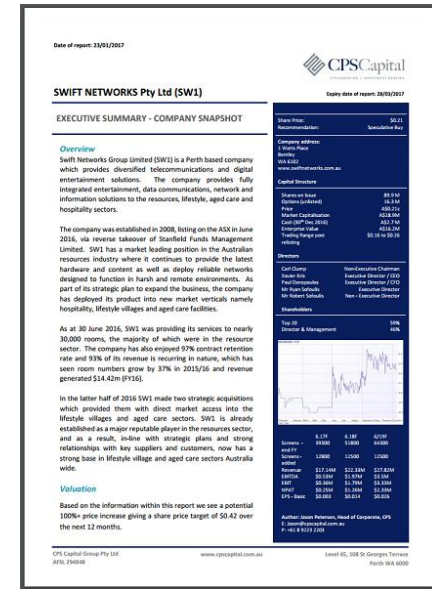
Research Report

CPS Capital Group Pty Ltd Research Report

CPS Capital Group recently initiated research coverage of Swift Networks.

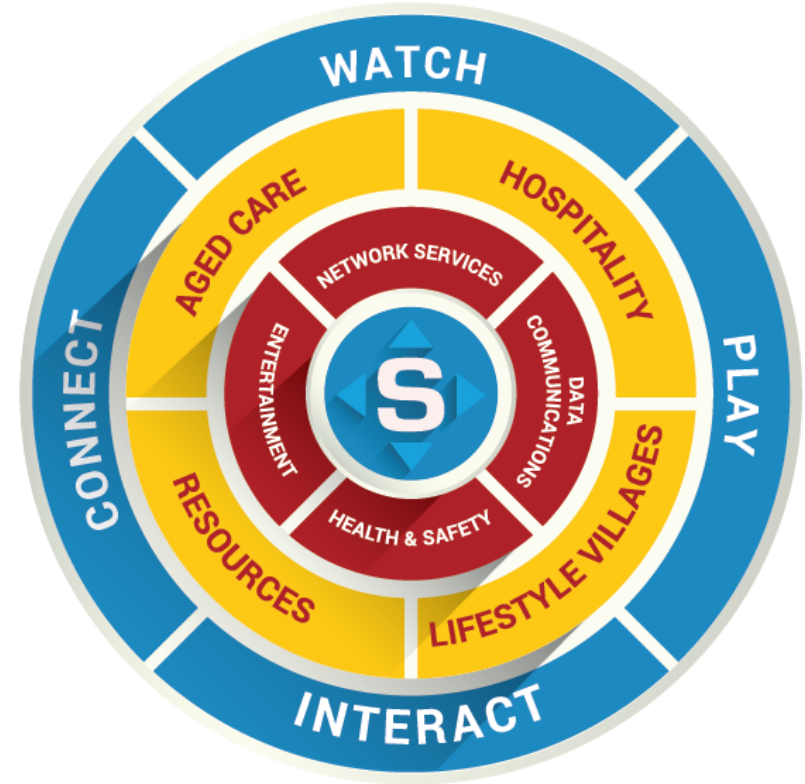
Full report available at:

<http://www.swiftnetworks.com.au/investor-presentations/>



Investment Highlights

- Technology infrastructure in place
- Marquee customers on board
- Generating strong recurring revenue
- Experienced management team
- Strong organic growth with ongoing news flow expected
- Continued market penetration and high customer retention
- Early success in new, open and high growth verticals
- International growth strategy being executed



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